THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

November 15, 2017 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Richard Fischer

Applicant: City of Ontario

Allocation Amount Requested:

Tax-exempt: \$7,447,037

Project Information:

Name: Seasons at Ontario Apartments

Project Address: 955 N. Palmetto

Project City, County, Zip Code: Ontario, San Bernardino, 91762

Project Sponsor Information:

Name: LINC Ontario Apartments LP (LINC Ontario Apartments

LLC and LINC Community Development Corporation)

Principals: Rebecca Clark, Suny Lay Chang, Nina Dooley, Samara

Larson and Divya Gill for both LINC-Ontario Apartments, LLC and LINC Community Development Corporation

Property Management Company: U. S. Residential Group (USRG)

Project Financing Information:

Bond Counsel: Jones Hall, A Professional Law Corporation

Private Placement Purchaser:

Cash Flow Permanent Bond:

Not Applicable

Not Applicable

Public Sale: Not Applicable
Underwriter: Not Applicable
Credit Enhancement Provider: Not Applicable

Rating: Not Applicable **TEFRA Noticing Date:** September 18, 2017 **TEFRA Adoption Date:** October 3, 2017

Description of Proposed Project:

State Ceiling Pool: General
Total Number of Units: 80

Manager's Units: 2 Unrestricted

Type: Acquisition and Rehabilitation

Population Served: Senior Citizens

Seasons at Ontario Apartments is an existing project located in Ontario on a 3.23-acre site. The project consists of 78 restricted rental units and 2 unrestricted managers' units. The project has 61 one-bedroom units and 19 two-bedroom units. The renovations will include building exterior and interior upgrades. Building exterior renovations will consist of dry rot repairs, new deck coating and waterproofing, window replacements and drywall patching. Interior renovations will include community room upgrades and ADA upgrades to 9 units. Individual apartment units will be updated with a new appliance package, countertops, cabinets, fixtures, paint and electrical updates. The rehabilitation is expected to begin in December 2017 and completed in November 2018.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

10% (8 units) restricted to 50% or less of area median income households.
90% (70 units) restricted to 60% or less of area median income households.

Unit Mix: 1 & 2 bedrooms

The proposed project will be providing service amenities such as after school programs and instructor-led educational, health and wellness, or skill building classes.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

Estimated Total Development Cost: \$ 13,658,649

Estimated Hard Costs per Unit: \$ 35,234 (\$2,818,734 /80 units including mgr. units)

Estimated per Unit Cost: \$ 170,733 (\$13,658,649 /80 units including mgr. units)

Allocation per Unit: \$ 93,088 (\$7,447,037 /80 units including mgr. units)

Allocation per Restricted Rental Unit: \$ 95,475 (\$7,447,037 /78 restricted units)

Sources of Funds:	Construction		Permanent	
Tax-Exempt Bond Proceeds	\$	7,447,037	\$ 2,586,200	
LIH Tax Credit Equity	\$	219,055	\$ 4,381,094	
Developer Equity	\$	1,600	\$ 1,600	
Deferred Developer Fee	\$	1,104,550	\$ 1,104,550	
Deferred Costs	\$	533,167	\$ 0	
Seller Carryback Loan	\$	0	\$ 356,306	
City of Ontario Assumed Principal	\$	2,656,200	\$ 2,656,200	
City of Ontario Assumed Interest	\$	1,529,640	\$ 1,529,640	
Accrued/Deferred Interest	\$	167,400	\$ 167,400	
Weatherization Loan	\$	0	\$ 596,160	
Income during Construction	\$	0	\$ 279,499	
Total Sources	\$	13,658,649	\$ 13,658,649	

Uses of Funds:

Land Cost/Acquisition	\$ 6,875,000
Rehabilitation	\$ 3,003,848
Relocation	\$ 65,000
Contractor Overhead & Profit	\$ 164,604
Architectural Fees	\$ 150,000
Survey and Engineering	\$ 30,000
Construction Interest and Fees	\$ 730,506
Permanent Financing	\$ 35,862
Legal Fees	\$ 75,000
Reserves	\$ 172,976
Appraisal	\$ 7,500
Hard Cost Contingency	\$ 316,845
Other Project Costs (Soft Costs, Marketing, etc.)	\$ 388,075
Developer Costs	\$ 1,643,433
Total Uses	\$ 13,658,649

Agenda Item No. 8.5 Application No. 17-399

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

out of 140 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$7,447,037 in tax-exempt bond allocation.

ATTACHMENT A

EVALUATION SCORING:

Total Points	140	110	87
Negative Points (No Maximum)	-10	-10	0
Minimum Term of Restrictions (Competitive Allocation Process Only)	10	10	N/A
Forgone Eligible Developer Fee (Competitive Allocation Process Only)	10	10	N/A
Sustainable Building Methods	10	10	7
New Construction or Substantial Renovation	10	10	0
Service Amenities	10	10	10
Site Amenities	10	10	10
Community Revitalization Area	5	5	0
Leveraging	10	10	10
Large Family Units	5	5	0
Gross Rents	5	5	5
Exceeding Minimum Rent Restrictions [Allowed if 10 pts not awarded above in Preservation Project]	[10]	[10]	0
Exceeding Minimum Income Restrictions:	35	15	25
Preservation Project	20	20	20
Point Criteria	Maximum Points Allowed for Non- Mixed Income Projects	Maximum Points Allowed for Mixed Income Projects	Points Scored